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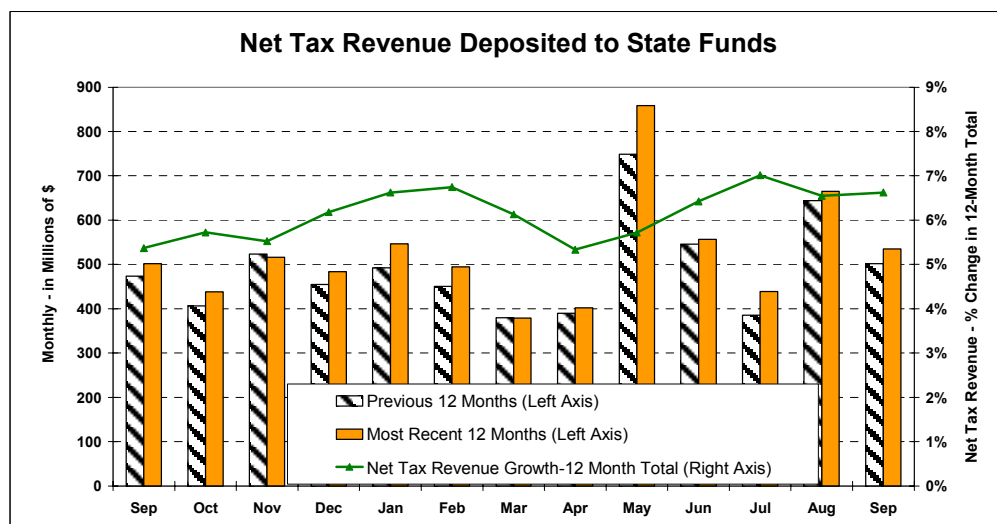
ADMINISTRATIVE SERVICES
 TIMOTHY C. FALLER

MEMORANDUM

TO: Members of the Iowa Senate and
 Members of the Iowa House of Representatives
 FROM: Jeff Robinson
 Shawn Snyder
 DATE: October 19, 2007

**Twelve-month Total Net Tax Receipts Through
 September 30, 2007**

The attached spreadsheet presents net State tax receipts for the 12-month period ending September 2007 with comparisons to the previous 12 months. September 2007 to September 2006 one-month comparisons are also presented. The source of the information is the State accounting system, including non-General Fund accounts. All accounting transactions related to taxes remitted to the State were collected, along with the refunds issued against those tax receipts.



Month of September Comparison

September net tax receipts totaled \$535.2 million, an increase of \$33.9 million (6.8%) compared to September 2006. Major taxes contributing to the month's change include:

- Individual Income Tax (positive \$19.9 million, 8.7%) – Gross receipts were up \$21.7 million while Income Tax refunds increased \$1.8 million for the month. Gross receipts growth was driven by Individual Income Tax withholding receipts.
- Corporate Income Tax (negative \$5.2 million, - 12.4%) – Gross receipts increased \$3.1 million and refunds increased \$8.3 million. Corporate net receipts have now decreased in two of the past three months.

- Sales/Use Tax (positive \$7.0 million, 4.3%) – General Fund Sales/Use Tax receipts increased \$3.7 million and Use Tax deposited to the Road Use Fund increased \$0.7 million. Refunds issued for the month decreased \$2.6 million.
- Fuel Tax (positive \$3.2 million, 8.8%) – Gross Fuel Tax revenue increased \$1.3 million while refunds processed in the month decreased \$1.9 million.
- Cigarette & Tobacco Taxes (positive \$10.5 million, 154.4%) – The Cigarette Tax was increased from \$0.36 per pack to \$1.36 per pack on March 16, 2007. The rate for other tobacco products also increased.

Year-over-Year Comparison – Net Tax Revenue

During the 12-month period ending September 2007, net revenue from all taxes deposited to State funds totaled \$6.314 billion, an increase of \$392.1 million (6.6%) compared to the prior 12 months. Major contributors to the change and the year-over-year dollar and percentage change include:

- Individual Income Tax (positive \$275.8 million, 11.3%) – Growth has generally been strong in all three components of Individual Income Tax receipts, withholding, estimate payments, and payments with returns. The latest 12 months were boosted by changes to the State's income tax withholding tables that started April 2005 and ended April 2007.
- Corporate Tax (positive \$18.7 million, 6.3%) – Corporate Tax has shown strong growth since 2003. The rate of growth has tapered off over the last five months.
- Sales/Use Tax (positive \$25.5 million, 1.2%) – The rate of Sales/Use Tax growth has been slowing steadily over the past 12 months. Higher gas prices and declining home equity withdrawals are likely contributing to the lagging receipts of both the General Fund and the Road Use Tax Fund (vehicle sales), while the General Fund is also impacted by reduced new home construction.
- Fuel Tax (positive \$11.0 million, 2.5%) – Net Motor Fuel tax revenue has been flat to slightly positive over the past two years, likely the result of higher fuel prices reducing the growth in fuel demand.
- Gambling Tax (positive \$21.3 million, 8.1%) – New casino boats have started operations and existing track casinos have introduced table games during the last 12 months.
- Cigarette and Tobacco Tax (positive \$75.6 million, 77.8%) – The tax rates for cigarettes and other tobacco products were increased March 16, 2007.
- Insurance Premium Tax (negative \$35.1 million, - 26.5%) – The Insurance Premium Tax rate is being reduced over multiple years. Calendar year 2007 is the first year all premiums are taxed at the 1.0% rate. The use of tax credits may also be impacting this revenue source.

Tax Spotlight – Beer and Wine Tax

The Iowa beer tax was first imposed in 1933 by the enactment of HF 587 (Beer and Malt Liquors Act) at a rate of \$0.04 per gallon. The current beer tax rate went into effect July 1, 1986, with enactment of HF 2484 (Government Appropriations Act of 1986). The Iowa wine tax was first imposed with the enactment of SF 395 (Sales and Local Option Tax and Wine Sales Act of 1985) at a rate of \$1.50 per gallon. The rate was increased to its current level of \$1.75 per gallon in 1986 (HF 2484).

Beer and wine sales in Iowa are taxed under Chapter 123, Code of Iowa. The current tax rates are:

- Beer - \$0.19 per gallon
- Wine - \$1.75 per gallon

Revenue generated from the tax on beer is deposited to the State General Fund. Tax revenue generated from the sale of wine produced in Iowa is deposited to a fund under control of the Department of Economic Development for promotion of native Iowa wine and beer.

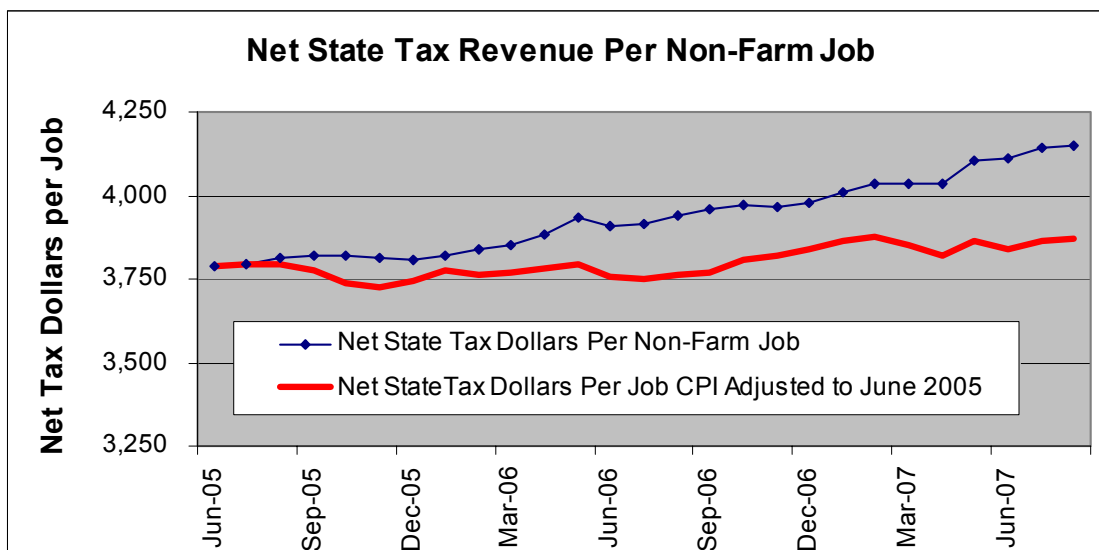
With enactment of SF 551 (FY 2008 Agriculture and Natural Resources Appropriations Act), all tax revenue from the sale of out-of-state wine is deposited to the Liquor Control Fund. Prior to FY 2008, tax revenue generated from the sale of wine produced out-of-state was deposited as follows:

- Five percent to the Grape and Wine Development Fund under control of the Iowa Department of Agriculture and Land Stewardship.
- Ninety-five percent to the Liquor Control Fund under control of the Iowa Alcoholic Beverage Division of the Iowa Department of Commerce.

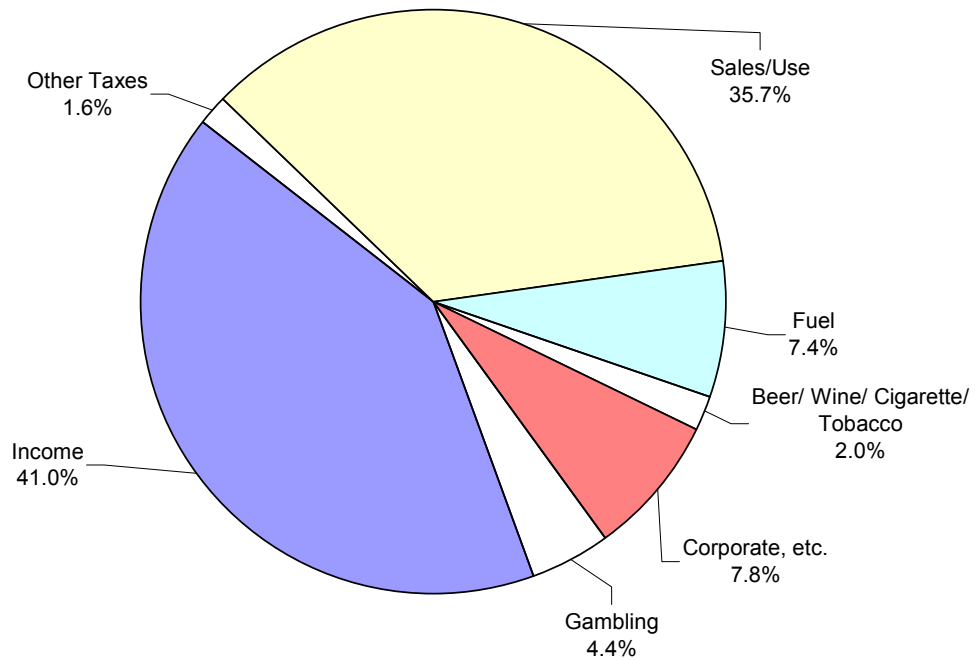
The State does not tax the sale of distilled spirits. Instead, the Alcoholic Beverage Division operates a distilled spirit wholesale distribution system and the State generates fee revenue through a wholesale price mark-up system put in place in 1987 (HF 2484). Prior to the wholesale system, the State operated retail liquor stores. The original wholesale mark-up rate of 60.0% was reduced to 50.0% in April 1987. Revenue generated through the mark-up system is deposited to the Liquor Control Fund as fee revenue. Excess revenue from that Fund is transferred to the State General Fund on a monthly basis.

Tax Revenue and Employment

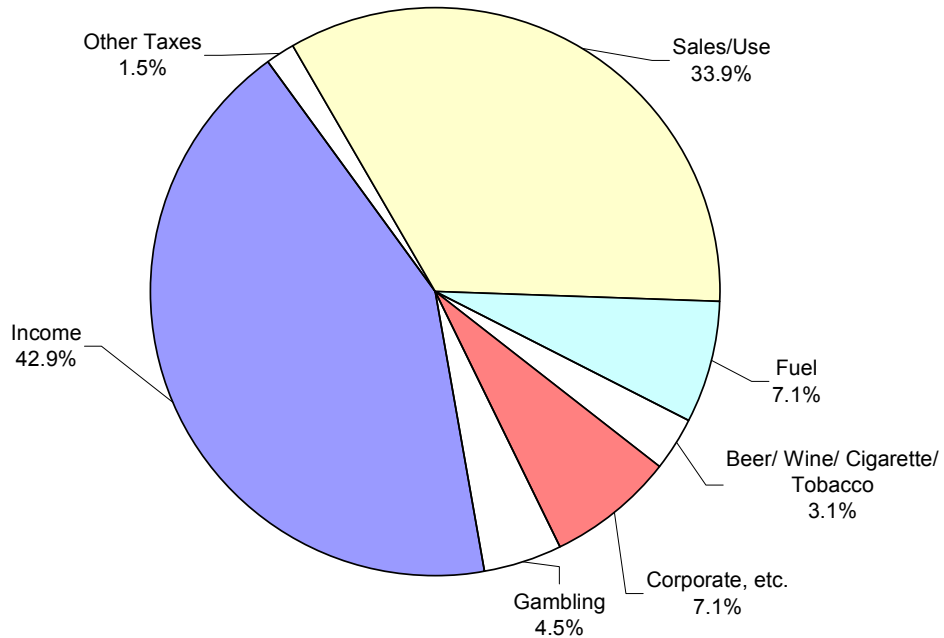
The average reading for Iowa non-farm employment over the 12 months ending August 2007 is 1,515,200, and net State tax receipts over the same 12 months totaled \$6.281 billion, or \$4,150 per non-farm job. This is \$360 (9.5%) higher than the per-job average for June 2005. Over that same time period, inflation (CPI-U) increased 6.9%. Therefore, tax revenue per job has exceeded the rate of inflation since June 2005 by roughly 1.2% per year. The following chart provides an historical perspective of tax collections per non-farm job and inflation-adjusted collections per job.



Net State Tax Revenue - Twelve Months Ending September 2006
Net Revenue = \$5.922 Billion



Net State Tax Revenue - Twelve Months Ending September 2007
Net Revenue = \$6.314 Billion



Net Tax Revenue Deposited to State Funds - Cash Basis

Dollars in millions - Columns and Rows may not add due to rounding

Net Tax by Tax Type	Previous 12-Month Period Total	Most Recent 12-Month Period Total	12-Month \$ Change	12-Month % Change	Month of September 2006	Month of September 2007	September \$ Change	September % Change
Banking	\$ 31.2	\$ 32.7	\$ 1.5	4.8%	\$ 4.1	\$ 4.6	\$ 0.5	12.2%
Beer & Wine	19.9	20.5	0.6	3.0%	1.9	2.0	0.1	5.3%
Cigarette & Tobacco	97.2	172.8	75.6	77.8%	6.8	17.3	10.5	154.4%
Corporate Income	297.6	316.3	18.7	6.3%	41.8	36.6	- 5.2	-12.4%
Fuel	438.7	449.7	11.0	2.5%	36.5	39.7	3.2	8.8%
Gambling	263.0	284.3	21.3	8.1%	21.9	23.8	1.9	8.7%
Individual Income	2,430.0	2,705.8	275.8	11.3%	229.8	249.7	19.9	8.7%
Inheritance	70.6	73.5	2.9	4.1%	6.5	4.6	- 1.9	-29.2%
Insurance	132.7	97.6	- 35.1	-26.5%	2.1	0.4	- 1.7	-81.0%
Other Taxes	7.5	3.0	- 4.5	-60.0%	- 13.5	- 13.5	0.0	0.0%
Real Estate Transfer	19.1	18.0	- 1.1	-5.8%	2.1	1.7	- 0.4	-19.0%
Sales/Use	2,114.7	2,140.2	25.5	1.2%	161.3	168.3	7.0	4.3%
Total Net Taxes	<u>\$ 5,922.2</u>	<u>\$ 6,314.4</u>	<u>\$ 392.1</u>	6.6%	<u>\$ 501.3</u>	<u>\$ 535.2</u>	<u>\$ 33.9</u>	6.8%
Gross Tax & Refunds								
Gross Tax	\$ 6,554.8	\$ 6,996.0	\$ 441.2	6.7%	\$ 523.8	\$ 562.7	\$ 38.9	7.4%
Tax Refunds	\$ - 632.6	\$ - 681.7	\$ - 49.1	7.8%	\$ - 22.4	\$ - 27.6	\$ - 5.2	23.2%
Net Tax Receipts by Fund								
State General Fund (GF)	\$ 5,007.9	\$ 5,351.6	\$ 343.7	6.9%	\$ 451.1	\$ 478.8	\$ 27.7	6.1%
Road Use Tax Fund	\$ 680.4	\$ 702.6	\$ 22.2	3.3%	\$ 61.9	\$ 65.9	\$ 4.0	6.5%
Non-GF Gambling	\$ 196.2	\$ 222.8	\$ 26.6	13.6%	\$ 1.0	\$ 3.2	\$ 2.2	220.0%
Other State Funds	\$ 37.8	\$ 37.3	\$ - 0.5	-1.3%	\$ - 12.6	\$ - 12.7	\$ - 0.1	0.8%
Local Option Taxes *	\$ 594.8	\$ 680.3	\$ 85.5	14.4%	\$ 38.2	\$ 47.6	\$ 9.4	24.6%

* Sales, income, and hotel/motel. Distributed to local governments - not included in numbers above.

Numbers are rounded to the nearest \$0.1 million. Percentages are calculated after rounding.

Tax Categories Used in Table

Franchise (bank) Tax: Taxes on banks are deposited to the State General Fund. State Credit Union Tax is included on this line also.

Beer & Wine: Tax on beer is deposited to the State General Fund. The tax on wine is deposited to the Liquor Control Fund and a Department of Economic Development Fund. Prior to FY 2008, a portion was deposited to a Fund controlled by the Department of Agriculture and Land Stewardship.

Cigarette & Tobacco Tax: Cigarette and the tobacco products tax revenue is deposited to the State General Fund.

Corporate Income Tax: All Corporate Tax is deposited to the State General Fund.

Motor fuel Tax: All Motor Fuel Tax is deposited to one of two road use funds, with the exception of tax revenue from the sale of aviation and marine fuels.

Gambling Tax: The first \$60.0 million of Gambling Tax revenue each fiscal year is deposited to the State General Fund. Other funds receiving deposits of Gambling Tax revenue include the School Infrastructure Fund, the Rebuild Iowa Infrastructure Fund, The Gambler's Assistance Fund, the County Endowment Fund, the Endowment for Iowa's Health Account, and the Vision Iowa Fund.

Individual Income Tax: Most Individual Income Tax revenue is deposited to the State General Fund. Other destinations include the Workforce Development Fund (\$4.0 million) and Child Daycare Fund (\$2.6 million). In addition, several economic development programs are financed by individual income tax withholding. In those instances, the employer does not remit the tax withheld from employees and it is never deposited to a State fund. That revenue is not included here.

Inheritance Tax: All Inheritance Tax is deposited to the State General Fund.

Insurance Premium Tax: All Insurance Premium Tax is deposited to the State General Fund.

Other Taxes: Other taxes include Brucellosis Eradication Property Tax (deposited to a Department of Agriculture and Land Stewardship's fund), Drug Stamp Tax (State General Fund), Utility Replacement Property Tax (State General Fund), and Car Rental Tax (Road Use Tax Fund). Other taxes also include a suspense account used to hold tax deposits prior to determining the correct tax type for the money and tax revenue transferred by the Department of Revenue to a separate account to fund tax collection activities (tax gap).

Real Estate Transfer Tax: Real Estate Transfer Tax is collected by counties. Counties retain 17.25% and remit the remainder to the State. The State deposits 95.0% of its share to the State General Fund and 5.0% to the Shelter Assistance Fund.

Sales/Use tax: General Sales/Use tax is deposited to the State General Fund, while most vehicle Use Tax is deposited to the Road Use Tax Fund. An annual amount of \$17.0 million of vehicle Use Tax is deposited to the Underground Storage Tank Program.

Local Option Taxes: Local option taxes are presented at the bottom of the table and are not included in the numbers above. Local option taxes include School Infrastructure Local Option Sales Tax (SILO), Local Option Sales Tax (LOST) for local government finance, Local Option Income Surcharge for schools, and Hotel/Motel Tax.

Report Database

The database for this report is the State accounting system. If transactions are incorrectly coded in the system as tax revenue or tax refunds, the numbers presented here will be impacted.